

Embedded Automation, Inc. Profit & Loss Prev Year Comparison

January through December 2010

	Jan - Dec 10	Jan - Dec 09	Change	% Change
Ordinary Income/Expense				
Income				
4010 - Sales (Sales Revenue)				
4011 - Product Sale (Productsales)	347,180.91	147,534.28	199,646.63	135.3%
4012 - Consulting	35,515.00	0.00	35,515.00	100.0%
4013 - Product Repair	5,398.34	45,530.22	-40,131.88	-88.1%
4030 - Retail (Retail Sales)	0.00	83,472.70	-83,472.70	-100.0%
Total 4010 - Sales (Sales Revenue)	388,094.25	276,537.20	111,557.05	40.3%
Total Income	388,094.25	276,537.20	111,557.05	40.3%
Cost of Goods Sold				
5000 - Cost of Goods Sold				
5010 - Purchases	90,963.52	64,842.68	26,120.84	40.3%
5020 - Labor	0.00	3,000.00	-3,000.00	-100.0%
5030 - Freight and Delivery (Freight and Delivery)	20,046.17	7,147.77	12,898.40	180.5%
5000 - Cost of Goods Sold - Other	472.87	-2,943.42	3,416.29	116.1%
Total 5000 - Cost of Goods Sold	111,482.56	72,047.03	39,435.53	54.7%
5001 - *Cost of Goods Sold	0.00	0.00	0.00	0.0%
Total COGS	111,482.56	72,047.03	39,435.53	54.7%
Gross Profit	276,611.69	204,490.17	72,121.52	35.3%
Expense				
5500 - Research and Development	-37,210.22	-168,340.01	131,129.79	77.9%
5840 - PST Expenses	0.00	0.00	0.00	0.0%
6110 - Automobile Expense (Automobile Expense)				
6112 - Repair	2,019.09	309.54	1,709.55	552.3%
6113 - Insurance	1,338.00	1,655.00	-317.00	-19.2%
6110 - Automobile Expense (Automobile Expense) - Other	5.23	0.00	5.23	100.0%
Total 6110 - Automobile Expense (Automobile Expense)	3,362.32	1,964.54	1,397.78	71.2%
6140 - Contributions (Contributions)	5,000.00	0.00	5,000.00	100.0%
6155 - Advertisement & promotion (Marketing Supplies)	1,674.72	0.00	1,674.72	100.0%
6160 - Dues and Subscriptions (Dues and Subscriptions)	7,482.68	7,990.79	-508.11	-6.4%
6162 - Fines Intrest Penalty-Non-Ded	950.00	1,435.33	-485.33	-33.8%
6180 - Insurance (Insurance)				
6181 - Medical	3,072.00	2,044.41	1,027.59	50.3%
6420 - WCB (Workers Compensation)	259.72	4,635.61	-4,375.89	-94.4%
6425 - Liability Insurance-building (Liability Insurance)	2,416.50	5,585.02	-3,168.52	-56.7%
6180 - Insurance (Insurance) - Other	5,116.11	2,988.94	2,127.17	71.2%
Total 6180 - Insurance (Insurance)	10,864.33	15,253.98	-4,389.65	-28.8%
6200 - Interest Expense/Gain (Interest Expense)				
6210 - Finance Charge (Finance Charge)	7,770.49	5,092.88	2,677.61	52.6%
Total 6200 - Interest Expense/Gain (Interest Expense)	7,770.49	5,092.88	2,677.61	52.6%
6230 - Licenses and Permits (Licenses)				
6231 - Software	809.55	1,346.88	-537.33	-39.9%
6230 - Licenses and Permits (Licenses) - Other	516.62	148.00	368.62	249.1%
Total 6230 - Licenses and Permits (Licenses)	1,326.17	1,494.88	-168.71	-11.3%
6240 - Bad Debt & NSF Cheque (Bad Debt & NSF Cheque)	1,000.70	100.00	900.70	900.7%
6250 - Postage and Delivery (Postage and Delivery)	121.47	176.06	-54.59	-31.0%
6265 - Freight and Delivery General (Freight and Delivery)	716.25	629.95	86.30	13.7%
6270 - Professional Fees (Professional Fees)				
6280 - Legal Fees (Legal Fees)	308.66	433.95	-125.29	-28.9%
6650 - Accountent fees	13,370.47	4,765.00	8,605.47	180.6%
6655 - Consulting (Consulting Expense)	9,523.81	0.00	9,523.81	100.0%
6270 - Professional Fees (Professional Fees) - Other	0.00	37,245.00	-37,245.00	-100.0%
Total 6270 - Professional Fees (Professional Fees)	23,202.94	42,443.95	-19,241.01	-45.3%
6290 - Rent (Rent)	0.00	60.00	-60.00	-100.0%
6340 - Telephone (Telephone)				
6341 - Cell Phone	1,743.26	666.54	1,076.72	161.5%
6340 - Telephone (Telephone) - Other	1,946.05	2,690.01	-743.96	-27.7%
Total 6340 - Telephone (Telephone)	3,689.31	3,356.55	332.76	9.9%
6350 - Travel & Ent (Travel and Entertainment)				
6360 - Entertainment (Entertainment)	3,112.14	416.00	2,696.14	648.1%
6370 - Meals (Meals)	2,700.58	823.70	1,876.88	227.9%
6380 - Travel (Travel)	7,713.76	1,654.21	6,059.55	366.3%
6350 - Travel & Ent (Travel and Entertainment) - Other	39.29	0.00	39.29	100.0%
Total 6350 - Travel & Ent (Travel and Entertainment)	13,565.77	2,893.91	10,671.86	368.8%
6390 - Utilities (Utilities)				
6391 - internet access	52.20	0.00	52.20	100.0%
6392 - Web hosting	1,782.97	3,868.32	-2,085.35	-53.9%
6393 - Alarm System	644.78	650.15	-5.37	-0.8%
6400 - Gas and Electric (Gas and Electric)	2,171.29	591.44	1,579.85	267.1%
6390 - Utilities (Utilities) - Other	4,009.53	3,548.67	460.86	13.0%
Total 6390 - Utilities (Utilities)	8,660.77	8,658.58	2.19	0.0%
6550 - Office Supplies-Expences (Office Supplies)	10,357.48	11,644.69	-1,287.21	-11.1%
6560 - Payroll Expenses	166,581.54	155,412.21	11,169.33	7.2%
66900 - Reconciliation Discrepancies (Discrepancies between bank statements and company records)	-4,581.87	0.00	-4,581.87	-100.0%
6820 - Taxes (Taxes)	0.00	-19,780.08	19,780.08	100.0%
6890 - Tools (Tools)	391.99	0.00	391.99	100.0%
Total Expense	224,926.84	70,488.21	154,438.63	219.1%
Net Ordinary Income	51,684.85	134,001.96	-82,317.11	-61.4%
Other Income/Expense				
Other Expense				
4020 - Exchange Gain/Loss	7,074.37	26,254.41	-19,180.04	-73.1%
Total Other Expense	7,074.37	26,254.41	-19,180.04	-73.1%
Net Other Income	-7,074.37	-26,254.41	19,180.04	73.1%
Net Income	44,610.48	107,747.55	-63,137.07	-58.6%